



**AERO
NORWAY**
Quality Engines

Flyplassvegen 220
4055 Sola, Norway
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aeronorway.no

CONTRACT SPECIALIST

Aero Norway is looking for a Contract Specialist

Job description

- Negotiating the terms and conditions in contracts and ensuring compliance with the terms and conditions, as well as documenting and agreeing on any changes or amendments that may arise during its implementation or execution.
- Validate and issue new contracts
- Administration of existing contracts
- Analysis & pricing of campaigns
- Follow up on won/lost proposals/contracts
- Participate in long term agreements negotiations
- Work closely with Sales and Finance department to review and maintain General Terms and Conditions to address provisions and risks of financial terms, commercial and technical criteria and all other potential risk areas.
- Participate in meetings with (potential) customers visiting Aero Norway
- Analysis of historical cost/income data
- Other cost/contract/sales work as required
- Work closely with management on sales strategies to trends and issues found during the sales process
- Keep current on competitive products, pricing and industry business market trends
- Actively contribute to achievement of Aero Norway AS plans and strategies

Qualification

- Master degree within relevant area, contracts or law studies
- Must be proficient in MS Office
- Excellent communications skills
- Business and financial ability
- Good knowledge of legal contracts

Abilities

- Result oriented
- Responsible
- Excellent negotiation skills
- Efficient and accurate

We can offer

- The opportunity to learn and develop your career in an exciting industry.
- You will feel fully involved in the day to day operations of the business and will be able to influence the continued success and growth of a rapidly growing organization.
- We have a culture that's relaxed and down-to-earth, positive and professional.
- A proactive approach to constantly improving processes to ensure a rewarding working day and a good work life balance.
- Friendly work environment.

Questions regarding the position may be directed to
rune.veenstra@aeronorway.no

You can submit your application and CV to:

<https://www.jobbdirekte.no/cv/application/benefits.html?jobId=1121890>